



synchronized sales
the right direction, together

ACCELERATE YOUR SALES AND EARNINGS

We provide inside sales and management teams to synchronize with your sales team to enhance efficiencies.

We reduce sales cycles and get customers to commit sooner to multiply your sales results.

Synchronized Sales does this with exceptional people and excellent IT systems that build strong, long-term, service-based relationships.



MEDICAL SALES PROCESS



Synchronized Sales uses a Medical Device Sales Process that complements and “synchronizes” with your team to ensure coordinated, consistent and effective sales.

OUR TEAM



THE PRINCIPALS

With over 50 years of sales leadership experience, Andy McGowan and Charlie Tate have the skills to maximize efficiency and revenue for their clients. Andy spent 34 years leading teams in Healthcare Marketing and Sales Management including National Sales Director for two J&J Companies. Charlie founded and managed successful sales and

consulting organizations that serviced healthcare, enterprise, and government markets.

OUR SYNCHRONIZED SALES TEAM

Our people are important. We only hire college graduates with four-year degrees. They are competitive, intelligent, goal-oriented, and are full-time medical industry sales professionals. We hire our team members for long term employment and that fuels our culture of success.

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